

Monmouth County Association of REALTORS® CII Committee Presents:



COMMERCIAL REAL ESTATE BOOT CAMP ... for the next decade

For Residential & Commercial Agents

Are you a residential agent who is not earning enough?

Have you ever wondered what it would be like to be a Commercial Real Estate Agent?

Stop wondering and attend the one day **Commercial Real Estate Boot Camp** presented by Real Estate Expert George Donohue.

SEMINAR I - 9:00am - 12:00pm

Commercial Real Estate Basics, Leasing and Sales

SEMINAR II - 1:00pm - 4:00pm

Commercial Real Estate Commissions, Marketing, Qualifying Prospects, Analysis and Construction Terms, Pricing and Final Q&A Ses-

[Click here for more detailed information on each seminar](#)

Friday, June 17, 2011

MCAR Office, 4000 Rt. 66, Tinton Fall, NJ

\$40 Per Seminar - \$70 Full Day for Seminars I & II *

(*Full Day also includes lunch and George Donohue's book, "Real Estate Deal Making")

'This is an outstanding course loaded with all essential aspects of commercial real estate operation. Mr. Donohue's teaching style encourages learning. I look forward to collaborating with him in the future. I thank you - Great Class! Great Price! No hype - just solid information.' - Phyllis Taylor, Re/Max, New York

REGISTRATION DEADLINE: June 16TH

Complete details below and fax to Clare Belford at 732-918-1906

Choose Sessions: Seminar I Only (\$40) _____ Seminar II Only (\$40) _____ Full Day (\$70) _____

Name: _____ Phone: _____ Agent ID _____

Credit Card #: _____ Exp. Date: _____

CII 6/11



GEORGE F. DONOHUE

George F. Donohue is an internationally acclaimed speaker, the president of International Properties Group real estate services in New York, Baruch College professor, author of a top 10 real estate book "Real Estate Deal Making" and former general manager of leasing for the World Trade Center." George is a major player in the New York real estate world and a much sought-after speaker who lectures regularly on real estate and negotiating skills. Most recently, he has drawn crowds of 800+ at the New York and Chicago Learning Annex Real Estate and Wealth Expos, which have also featured Donald Trump. George has spoke about the general topic of real estate investing, negotiating, and the NY real estate world.

