

The MCAR Education Committee Presents:

FYI HOT TOPIC!!!

Successfully Selling HUD Homes in NJ



Presented By Lisa Lopez



Lisa Lopez is the Broker-Owner of Home Alliance Realty located in Manahawkin, NJ.

As an area specialist in REO properties and an active participant in the HUD Home Sales process, she brings to us a wealth of knowledge and expertise.

A New Jersey licensed real estate instructor, she is happy to share her knowledge of the HUD foreclosed homes process and answer any questions you might have.

According to HUD (Housing and Urban Development) website: "A HUD home is a 1-to-4 unit residential property acquired by HUD as a result of a foreclosure action on an FHA-insured mortgage. HUD becomes the property owner and offers it for sale to recover the loss on the foreclosure claim."

- ◆ Understanding HUD home basics
- ◆ Getting and keeping your NAID number
- ◆ Filling out HUD9548 Sales Contract
- ◆ The Online Electronic Bidding Process
- ◆ Bidding Strategies and Mistakes
- ◆ Checking your bids online
- ◆ Closing Agent requirements
- ◆ FHA 203 K Procedures
- ◆ Officer/Teacher next door programs

Friday, March 25, 2011

MCAR Headquarters

4000 Route 66, Tinton Falls

COST: \$10.00

9:00 am - 9:30 am Registration & Coffee

9:30 am - 12:00 pm Program

Please send the enrollment form below, along with a check made payable to MCAR.
Mail to: MCAR, 1 Hovchild Plaza, 4000 Route 66, Tinton Falls, NJ 07753. Attn: Clare

Event: HUD

Name: _____ **Agent ID:** _____ **Phone:** _____

Agency: _____ **Address:** _____



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